Agenda

• The ACA
• The Exchange
• “Consumer Oriented and Operated Plans”
Uninsured Rates Among Nonelderly by State, 2010-2011

National Average = 18.2%

- <14% Uninsured (13 states & DC)
- 14 to 18% Uninsured (20 states)
- >18% Uninsured (17 states)

SOURCE: KCMU/Urban Institute analysis of 2011 and 2012 ASEC Supplement to the CPS (two-year pooled data).
New Mexico Demographics

- Total Population = 2,028,100
- Total Uninsured Population = 21%
- Uninsured Individuals = 417,000
- Expanded Medicaid Eligible = 162,000
- Health Insurance Exchange Eligible = 200,000

Sources: The Kaiser Family Foundation; www.statehealthfacts.org
Center on Budget and Policy Priorities; www.cbpp.org
New Mexico Level I HIX Establishment Grant; www.hsd.state.nm.us
The Affordable Care Act

GLOBAL OBJECTIVES

- Maximize health insurance enrollment
- Reduce inflationary trends
- Support innovative models of care delivery and payment
- Make health plans, employers and individuals “Play”
The Affordable Care Act

Evolving Care Models

- Complex Patient = Multiple Co-morbidities
- PCMH / Team Based Care Needed
- Nurse or Medical Assistant - Pre-visit Planning
- Community Health Worker (CHW)
- How to Pay for Extra Personnel / Services?
Health Insurance Exchange

- Online Marketplace for Health Insurance
  - “Travelocity” of Health Insurance
- Federal / State / Hybrid Models
- New Mexico Implementation:
  - Senate Bill 221
  - New Mexico Health Insurance Board
- Enrollment Start Date 10/01/2013
Health Insurance Exchange

- Exchange Eligible = 138% to 400% FPL
- Individual at 138% = Annual Income $15,415
- Family (4) at 400% = Annual Income $88,200
- Subsidies to Lower Health Premiums for Income Between 138% - 400% FPL
CO-OPs – The Basics

• Commercial health plans
• Non-profit – 501(c)(29)
• “Community Asset”
• CO-OP Governance (Member-governed and elected)
• Market disrupter to increase competition
• Option to the Public Option
• Funded by CMS *Loans not Grants*
• Individuals and Small Businesses < 50
• Individuals between 138% and 400% FPL
CO-OPs – The Basics

• 24 States
• NM: New Mexico Health Connections
• Others:
  – AZ, UT, NV, CO
  – Remainder scattered throughout
CO-OPs – The Basics

CO-OP Programs

- CO-OPs

[Map of the United States showing CO-OP Programs]
CO-OPs: The Basics

- “Profits” Back to Clinics / Providers/ Health Plan members
- “Investors” are the communities served
- “Owner-members” act through the elected Board
- Highly Coordinated Care
- Enhance Effectiveness of Primary Care
- Collaborative Transition from Pay-for-Activity to Pay-for-Value
Simple is not easy

- No Magic Bullets, No One “Answer”
- Realigning Incentives is Tough Work
- Best Opportunity to Keep Quality Front and Center
- How do we wander into the fog of Health Care Reform most effectively?